

**CITY MANAGER'S REPORT  
FEBRUARY 11, 2019 CITY COUNCIL REGULAR MEETING**

**ITEM:**                                    **CITY VEHICLE PURCHASE FOR PUBLIC WORKS CONSTRUCTION, STREETS AND UTILITY MAINTENANCE**

**RECOMMENDATION:**    **Adopt a Resolution Approving the Purchase of Five (5) City Vehicles from Steve's Chevrolet/Buick Inc. for Public Works Construction, Streets, and Utility Maintenance**

**SUMMARY:**

The City operates and maintains a fleet of work vehicles for the purpose of inspecting, maintaining and operating City facilities and infrastructure. Due to recent new hires and existing fleet vehicles at the end of their service life, staff is requesting Council approval to place an order for the following vehicles:

<b>Division</b>	<b>Vehicle Description</b>	<b>Quantity</b>	<b>Extended Price (Including Tax, Licensing and Fees)</b>
Construction	2019 Chevrolet Colorado 4WD	2	\$28,369.54
Streets and Utility	2019 Chevrolet Colorado 2WD	1	\$23,475.68
Streets and Utility	2019 Chevrolet 1500 2WD	1	\$25,391.64
Streets and Utility	2019 Chevrolet 2500 4WD	1	\$30,646.87
Subtotal			\$136,071.27

In addition to the vehicle order, staff further requests Council approval to order additional vehicle equipment with an estimated cost of \$10,000 for a total authorization of \$146,071.27. Additional vehicle equipment includes boxes for truck beds, light bars, lift gates, etc. needed to safely perform work tasks. Sufficient funds exist in the adopted Fiscal Year 2018/19 budget to approve the requested expenditures.

**BACKGROUND:**

The City operates and maintains a fleet of work vehicles for the purpose of inspecting, maintaining and operating City facilities and infrastructure. Staff requested a proposal from Steve's Chevrolet/Buick, Inc., a specialty Chevrolet Dealer in Oakdale, which included the General Motors Government Bid Assistance program. This program provides government agencies discounted vehicle pricing that is similar to the California Multiple Award Schedule (CMAS) vehicle purchasing program pricing guidelines.

**CITY MANAGER'S REPORT** **PAGE 2**  
**FEBRUARY 11, 2019 CITY COUNCIL REGULAR MEETING**  
**CITY VEHICLE PURCHASE FOR PUBLIC WORKS CONSTRUCTION, STREETS**  
**AND UTILITY MAINTENANCE**

**RECOMMENDATION:**

Five (5) vehicles are needed to equip recent new hires and replace existing vehicles at the end of their service life.

**CITY COUNCIL GOALS ADVANCED BY THIS AGENDA ITEM:**

This agenda item promotes Public Safety by allowing staff to efficiently and safely inspect, maintain and operate City facilities and infrastructure.

**FISCAL IMPACT:**

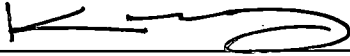
The adopted Fiscal Year 2018/19 Budget included sufficient funds to purchase these vehicles.

**ATTACHMENTS:**

- A. Resolution Approving the Purchase of Five (5) City Vehicles from Steve's Chevrolet/Buick Inc. for Public Works Construction, Streets and Utility Maintenance
- B. Quote - 2019 Chevrolet Colorado 4WD
- C. Quote - 2019 Chevrolet Colorado 2WD
- D. Quote - 2019 Chevrolet Silverado 1500 2WD
- E. Quote - 2019 Chevrolet Silverado 2500HD 4WD

**CITY MANAGER'S REPORT**  
**FEBRUARY 11, 2019 CITY COUNCIL REGULAR MEETING**  
**CITY VEHICLE PURCHASE FOR PUBLIC WORKS CONSTRUCTION, STREETS**  
**AND UTILITY MAINTENANCE**

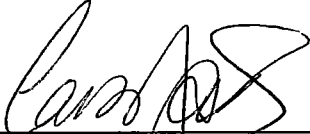
**APPROVALS:**



\_\_\_\_\_  
Michael King  
Assistant Director of Public Works

2-4-19

Date



\_\_\_\_\_  
Cari James  
Director of Finance

2/4/19

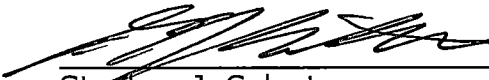
Date



\_\_\_\_\_  
Salvador Navarrete  
City Attorney

2-4-19

Date



\_\_\_\_\_  
Stephen J. Salvatore  
City Manager

2-5-19

Date

**RESOLUTION NO. 19-**

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LATHROP  
APPROVING THE PURCHASE OF FIVE (5) CITY VEHICLES FROM STEVE'S  
CHEVROLET/BUICK INC. FOR PUBLIC WORKS CONSTRUCTION, STREETS  
AND UTILITY MAINTENANCE**

**WHEREAS**, the City operates and maintains a fleet of work vehicles for the purpose of inspecting, maintaining and operating City facilities and infrastructure; and

**WHEREAS**, five (5) new vehicles are needed to equip new hires and replace existing vehicles at the end of their service life; and

**WHEREAS**, staff requested a proposal from Steve's Chevrolet/Buick, Inc., a specialty Chevrolet Dealer in Oakdale, which included the General Motors Government Bid Assistance program; and

**WHEREAS**, the General Motors Government Bid Assistance program price provides government agencies discounted vehicle pricing that is similar to the California Multiple Award Schedule (CMAS) vehicle purchasing program pricing guidelines; and

**WHEREAS**, staff is requesting Council approval to place an order for the following vehicles:

<b>Division</b>	<b>Vehicle Description</b>	<b>Quantity</b>	<b>Extended Price (Including Tax, Licensing and Fees)</b>
Construction	2019 Chevrolet Colorado 4WD	2	\$28,369.54
Streets and Utility	2019 Chevrolet Colorado 2WD	1	\$23,475.68
Streets and Utility	2019 Chevrolet 1500 2WD	1	\$25,391.64
Streets and Utility	2019 Chevrolet 2500 4WD	1	\$30,646.87
Subtotal			\$136,071.27

**WHEREAS**, staff further requests Council approval to order additional vehicle equipment, boxes for truck beds, light bars, lift gates, etc., with an estimated cost of \$10,000 for a total authorization of \$146,071.27; and

**WHEREAS**, sufficient funds exist in the adopted Fiscal Year 2018/19 budget to approve the requested expenditures;

**NOW, THEREFORE, BE IT RESOLVED**, that the City Council of the City of Lathrop does hereby approve placing an order for five (5) City vehicles from Steve's Chevrolet/Buick Inc. and additional equipment assigned to Public Works Construction, Streets and Utility Maintenance division from for a total amount of \$146,071.27.

The foregoing resolution was passed and adopted this 11<sup>th</sup> day of February, 2019, by the following vote of the City Council, to wit:

AYES:

NOES:

ABSENT:

ABSTAIN:

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Sonny Dhaliwal, Mayor

ATTEST:

APPROVED AS TO FORM:

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Teresa Vargas, City Clerk



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Salvador Navarrete, City Attorney



# STEVES CHEVROLET BUICK INC

ALAN BERG | (209)847-2261 | alan@steveschevrolet.com

[Fleet] 2019 Chevrolet Colorado (12M53) Ext Cab 128.3" (3)

## Window Sticker

### SUMMARY

[Fleet] 2019 Chevrolet Colorado (12M53) 4WD Ext Cab 128.3" Work Truck

MSRP:\$28,700.00

Interior:Jet Black/Dark Ash. Vinyl seat trim

Exterior 1:Summit White

Exterior 2:No color has been selected.

Engine, 2.5L I4, DI, DOHC, VVT

Transmission, 6-speed automatic, HMD, 6L50

### OPTIONS

CODE	MODEL	MSRP
12M53	[Fleet] 2019 Chevrolet Colorado (12M53) 4WD Ext Cab 128.3" Work Truck	\$28,700.00
<b>OPTIONS</b>		
4WT	Work Truck Preferred Equipment Group	\$0.00
AR7	Seats, front bucket	\$0.00
ATG	Remote Keyless Entry, extended range	Inc.
C5G	GVWR, 5600 lbs. (2540 kg)	\$0.00
GAZ	Summit White	\$0.00
GT5	Rear axle, 4.10 ratio	\$0.00
H2Q	Jet Black/Dark Ash, Vinyl seat trim	\$0.00
IOR	Audio system, Chevrolet Infotainment 3 system	\$0.00
K34	Cruise control, electronic, automatic	Inc.
LCV	Engine, 2.5L I4, DI, DOHC, VVT	\$0.00
MYB	Transmission, 6-speed automatic, HMD, 6L50	\$0.00
PCN	WT Convenience Package	\$490.00
PPA	Tailgate, EZ-Lift and Lower	Inc.
QDC	Tire, compact spare T175/B0R18, blackwall	\$0.00
QJJ	Tires, P265/70R16 all-season, blackwall	\$0.00
RS2	Wheels, 16" x 7" (40.6 cm x 17.8 cm) Ultra Silver Metallic steel	\$0.00
UTJ	Theft-deterrent system, unauthorized entry	Inc.
YF5	Emissions, California state requirements	\$0.00

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Data Version: 7507. Data Updated: Jan 23, 2019 9:58:00 PM PST.



# STEVES CHEVROLET BUICK INC

ALAN BERG | (209)847-2261 | alan@steveschevrolet.com

[Fleet] 2019 Chevrolet Colorado (12M53) Ext Cab 128.3" (3)

ZY1	Solid Paint	\$0.00
<b>SUBTOTAL</b>		<b>\$29,190.00</b>
	Adjustments Total	\$0.00
	Destination Charge	\$1,095.00
	<b>TOTAL PRICE</b>	<b>\$30,285.00</b>

### FUEL ECONOMY

Est City:19 (2018) MPG

Est Highway:24 (2018) MPG

Est Highway Cruising Range:504.00 mi

*Selling Price* 25966.30  
*Tax* 2279.49  
*License* Exempt  
*Doc Fee* 115.00  
*Tire fee* 8.75  


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*Total, \$28,369.54*

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Data Version: 7507. Data Updated: Jan 23, 2019 9:58:00 PM PST.



Quote Worksheet

Quote Number:	115290	14. CALIF TIRE FEE:	\$ 8.75
1. Customer Number:	28762	15. CVR:	\$ 30.00
2. Buyer Residence Info:		16. DMV Additional Fee:	
3. Cust Name:	CITY OF LATHROP	17. License Fee:	
4. Stock Number:		18. GAP:	
5. Sales Price:	\$ 25,966.30	19. Service Contract:	
6. Accessories:		20. Sales Tax:	8.7500% \$ 2,279.49
7. Documentation Serv:	\$ 85.00	Sale Subtotal:	\$ 25,966.30
8. Cash Down:		Total Financed:	\$ 28,369.54
9. Rebate:		21. APR:	
10. Trade 1 Allowance:		22. Term:	
11. Trade 1 Payoff:		23. MONTHLY PAYMENT:	\$ 28,369.54
Trade 1 Net Allow:		24. 1st Payment Date:	01/24/19
12. Trade 2 Allowance:		Finance Charge:	
13. Trade 2 Payoff:		Deferred Price:	
Trade 2 Net Allow:			
Total Down:			

Command Window  
Command (?):

Enter a command, a field number, or press a function key. Enter ? for help.

F3-Sv/Ex	F5-RRcall	F6-Cust	F7-Veh	F8-Trd	F10-Misc	SF11->
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# STEVES CHEVROLET BUICK INC

ALAN BERG | (209)847-2261 | alan@steveschevrolet.com

[Fleet] 2019 Chevrolet Colorado (12M53) Ext Cab 128.3" (2)

## Window Sticker

### SUMMARY

[Fleet] 2019 Chevrolet Colorado (12M53) 2WD Ext Cab 128.3" Work Truck

MSRP:\$24,000.00

Interior:Jet Black/Dark Ash, Cloth seat trim

Exterior 1:Summit White

Exterior 2:No color has been selected.

Engine, 2.5L I4, DI, DOHC, VVT

Transmission, 6-speed manual

### OPTIONS

CODE	MODEL	MSRP
12M53	[Fleet] 2019 Chevrolet Colorado (12M53) 2WD Ext Cab 128.3" Work Truck	\$24,000.00
<b>OPTIONS</b>		
2WT	Work Truck Preferred Equipment Group	\$0.00
AR7	Seats, front bucket	\$0.00
ATG	Remote Keyless Entry, extended range	Inc.
CHL	GVWR, 5400 lbs. (2449 kg)	\$0.00
E63	Pickup box	\$0.00
GAZ	Summit White	\$0.00
GT5	Rear axle, 4.10 ratio	\$0.00
H2R	Jet Black/Dark Ash, Cloth seat trim	\$0.00
IOR	Audio system, Chevrolet Infotainment 3 system	\$0.00
K34	Cruise control, electronic, automatic	Inc.
LCV	Engine, 2.5L I4, DI, DOHC, VVT	\$0.00
N8D	Transmission, 6-speed manual	\$0.00
PCN	WT Convenience Package	\$490.00
PPA	Tailgate, EZ-Lift and Lower	Inc.
QDC	Tire, compact spare T175/80R18, blackwall	\$0.00
QJJ	Tires, P265/70R16 all-season, blackwall	\$0.00
RS2	Wheels, 16" x 7" (40.6 cm x 17.8 cm) Ultra Silver Metallic steel	\$0.00
UTJ	Theft-deterrent system, unauthorized entry	Inc.

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Data Version: 7183. Data Updated: Dec 10, 2018 9:39:00 PM PST.



# STEVES CHEVROLET BUICK INC

ALAN BERG | (209)847-2261 | alan@steveschevrolet.com

[Fleet] 2019 Chevrolet Colorado (12M53) Ext Cab 128.3" (2)

YF5	Emissions, California state requirements	\$0.00
ZY1	Solid Paint	\$0.00
<b>SUBTOTAL</b>		<b>\$24,490.00</b>
	Adjustments Total	\$0.00
	Destination Charge	\$995.00
	<b>TOTAL PRICE</b>	<b>\$25,485.00</b>

## FUEL ECONOMY

Est City:20 (2018) MPG

Est Highway:26 (2018) MPG

Est Highway Cruising Range:546.00 mi

*Selling Price 21471.20*  
*Tax (8.75%) 1885.73*  
*License Exempt*  
*Doc Fee 110.00*  
*Tire Fee 8.75*  


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*Total \$ 23,475.68*

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Data Version: 7183. Data Updated: Dec 10, 2018 9:39:00 PM PST.

Quote Worksheet		uJil	eXit
Quote Worksheet			Quote Wkst-P LATHROP,CITY OF
Quote Number:	114772	14. CALIF TIRE FEE:	\$ 8.75
1. Customer Number:	28762	15. CVR:	\$ 30.00
2. Buyer Residence Info:		16. DMV Additional Fee:	
3. Cust Name:	CITY OF LATHROP	17. License Fee:	
4. Stock Number:		18. GAP:	
5. Sales Price:	\$ 21,471.20	19. Service Contract:	
6. Accessories:		20. Sales Tax:	8.7500% \$ 1,885.73
7. Documentation Serv:	\$ 80.00	Sale Subtotal:	\$ 21,471.20
8. Cash Down:		Total Financed:	\$ 23,475.68
9. Rebate:		21. APR:	
10. Trade 1 Allowance:		22. Term:	
11. Trade 1 Payoff:		23. MONTHLY PAYMENT:	\$ 23,475.68
Trade 1 Net Allow:		24. 1st Payment Date:	12/11/18
12. Trade 2 Allowance:		Finance Charge:	
13. Trade 2 Payoff:		Deferred Price:	
Trade 2 Net Allow:			
Total Down:			
<b>Command Window</b>			
Command (?):			
Enter a command, a field number, or press a function key. Enter ? for help.			
F3-Sv/Ex	F5-RRecall	F6-Cust	F7-Veh
F8-Trd	F10-Misc	SF11->	

2wd Colorado



# STEVES CHEVROLET BUICK INC

ALAN BERG | (209)847-2261 | alan@steveschevrolet.com

[Fleet] 2019 Chevrolet Silverado 1500 (CC10753) 2WD Double Cab 147"

## Window Sticker

### SUMMARY

[Fleet] 2019 Chevrolet Silverado 1500 (CC10753) 2WD Double Cab 147" Work Truck

MSRP:\$32,200.00

Interior:Jet Black, Cloth seat trim

Exterior 1:Summit White

Exterior 2:No color has been selected.

Engine, 4.3L EcoTec3 V6

Transmission, 6-speed automatic, electronically controlled

### OPTIONS

CODE	MODEL	MSRP
CC10753	[Fleet] 2019 Chevrolet Silverado 1500 (CC10753) 2WD Double Cab 147" Work Truck	\$32,200.00
<b>OPTIONS</b>		
1WT	Work Truck Preferred Equipment Group	\$0.00
A52	Seats, front 40/20/40 split-bench	\$0.00
AQQ	Remote Keyless Entry, with 2 transmitters	Inc.
C5U	GVWR, 6800 lbs. (3084 kg)	\$0.00
DLF	Mirrors, outside heated power-adjustable	Inc.
GAZ	Summit White	\$0.00
GU6	Rear axle, 3.42 ratio	\$0.00
H1T	Jet Black, Cloth seat trim	\$0.00
IOR	Audio system, Chevrolet Infotainment 3 system	\$0.00
K34	Cruise control, electronic	Inc.
LV3	Engine, 4.3L EcoTec3 V6	\$0.00
MYC	Transmission, 6-speed automatic, electronically controlled	\$0.00
QBN	Tires, P255/70R17 all-season, blackwall	\$0.00
QT5	Tailgate, gate function manual	Inc.
RD6	Wheels, 17" x 8" (43.2 cm x 20.3 cm) Ultra Silver painted steel	\$0.00
YF5	Emissions, California state requirements	\$0.00
ZLQ	WT Fleet Convenience Package	\$695.00

### SUBTOTAL

\$32,895.00

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Data Version: 7190. Data Updated: Dec 11, 2018 9:54:00 PM PST.



# STEVES CHEVROLET BUICK INC

ALAN BERG | (209)847-2261 | alan@steveschevrolet.com

[Fleet] 2019 Chevrolet Silverado 1500 (CC10753) 2WD Double Cab 147"

Adjustments Total	\$0.00
Destination Charge	\$1,495.00
<b>TOTAL PRICE</b>	<b>\$34,390.00</b>

## FUEL ECONOMY

Est City: N/A

Est Highway: N/A

Est Highway Cruising Range: N/A

*Selling Price* 23,233  
*Tax (8.75%)* 2,039.89  
*License* Exempt  
*Doc Fee* 110.00  
*Tire Fee* 8.75

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*Total* \$25,391.64

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Data Version: 7190. Data Updated: Dec 11, 2018 9:54:00 PM PST.

Quote Worksheet

Quote Number:	114791	14. CALIF TIRE FEE:	\$ 8.75
1. Customer Number:	28762	15. CVR:	\$ 30.00
2. Buyer Residence Info:		16. DMV Additional Fee:	
3. Cust Name:	CITY OF LATHROP	17. License Fee:	
4. Stock Number:		18. GAP:	
5. Sales Price:	\$ 23,233.00	19. Service Contract:	
6. Accessories:		20. Sales Tax:	8.7500%    \$ 2,039.89
7. Documentation Serv:	\$ 80.00	Sale Subtotal:	\$ 23,233.00
8. Cash Down:		Total Financed:	\$ 25,391.64
9. Rebate:		21. APR:	
10. Trade 1 Allowance:		22. Term:	
11. Trade 1 Payoff:		23. MONTHLY PAYMENT:	\$ 25,391.64
Trade 1 Net Allow:		24. 1st Payment Date:	12/12/18
12. Trade 2 Allowance:		Finance Charge:	
13. Trade 2 Payoff:		Deferred Price:	
Trade 2 Net Allow:			
Total Down:			

Command Window

Command (?):

Enter a command, a field number, or press a function key. Enter ? for help.

F3-Sv/Ex

F5-RRecall

F6-Cust

F7-Veh

F8-Trd

F10-Misc

SF11->



# STEVES CHEVROLET BUICK INC

ALAN BERG | (209)847-2261 | alan@steveschevrolet.com

[Fleet] 2019 Chevrolet Silverado 2500HD (CK25753) 4WD Double Cab 144.2"

## Window Sticker

### SUMMARY

[Fleet] 2019 Chevrolet Silverado 2500HD (CK25753) 4WD Double Cab 144.2" Work Truck

MSRP:\$40,200.00

Interior:Dark Ash with Jet Black Interior Accents, Cloth seat trim

Exterior 1:Summit White

Exterior 2:No color has been selected.

Engine, Vortec 6.0L Variable Valve Timing V8 SFI, E85-compatible, FlexFuel

Transmission, 6-speed automatic, heavy-duty, electronically controlled

### OPTIONS

CODE	MODEL	MSRP
CK25753	[Fleet] 2019 Chevrolet Silverado 2500HD (CK25753) 4WD Double Cab 144.2" Work Truck	\$40,200.00
<b>OPTIONS</b>		
1WT	Work Truck Preferred Equipment Group	\$0.00
A91	Remote Locking Tailgate	Inc.
AE7	Seats, front 40/20/40 split-bench, 3-passenger, driver and front passenger recline	\$0.00
AKO	Glass, deep-tinted	Inc.
AQQ	Remote Keyless Entry	Inc.
DD8	Mirror, inside rearview auto-dimming	Inc.
DPN	Mirrors, outside heated power-adjustable vertical trailing, upper glass, manual-folding and extending, Black;	Inc.
GAZ	Summit White	\$0.00
GT5	Rear axle, 4.10 ratio	\$0.00
H2R	Dark Ash with Jet Black Interior Accents, Cloth seat trim	\$0.00
IOB	Audio system, Chevrolet Infotainment System with 7" diagonal color touch-screen, AM/FM stereo	\$0.00
K14	Power outlet, 110-volt AC	Inc.
L96	Engine, Vortec 6.0L Variable Valve Timing V8 SFI, E85-compatible, FlexFuel	\$0.00
MYD	Transmission, 6-speed automatic, heavy-duty, electronically controlled	\$0.00
NZ4	Wheels, 17" x 7.5" (43.2 cm x 19.1 cm) full-size, steel spare.	\$0.00

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Data Version: 7183. Data Updated: Dec 10, 2018 9:39:00 PM PST.



# STEVES CHEVROLET BUICK INC

ALAN BERG | (209)847-2261 | alan@steveschevrolet.com

[Fleet] 2019 Chevrolet Silverado 2500HD (CK25753) 4WD Double Cab 144.2"

PCM	WT Fleet Convenience Package (Double Cab and Regular Cab only)	\$1,000.00
PYN	Wheels, 17" (43.2 cm) steel	\$0.00
QHJ	Tires, LT245/75R17E all-season, blackwall	\$0.00
YF5	Emissions, California state requirements	\$0.00
ZY1	Paint, solid	\$0.00
<b>SUBTOTAL</b>		<b>\$41,200.00</b>
Adjustments Total		\$0.00
Destination Charge		\$1,495.00
<b>TOTAL PRICE</b>		<b>\$42,695.00</b>

### FUEL ECONOMY

Est City: N/A

Est Highway: N/A

Est Highway Cruising Range: N/A

*Selling Price 28,065.40*  
*Tax (8.75%) 2,462.72*  
*License Exempt*  
*Doc Fee 110.00*  
*Tire Fee 8.75*  


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*Total \$ 30,646.87*

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Data Version: 7183. Data Updated: Dec 10, 2018 9:39:00 PM PST.



Quote Worksheet

Quote Number:	114772	14. CALIF TIRE FEE:	\$ 8.75
1. Customer Number:	28762	15. CVR:	\$ 30.00
2. Buyer Residence Info:		16. DMV Additional Fee:	
3. Cust Name:	CITY OF LATHROP	17. License Fee:	
4. Stock Number:		18. GAP:	
5. Sales Price:	\$ 28,065.40	19. Service Contract:	
6. Accessories:		20. Sales Tax:	8.7500% \$ 2,462.72
7. Documentation Serv:	\$ 80.00	Sale Subtotal:	\$ 28,065.40
8. Cash Down:		Total Financed:	\$ 30,646.87
9. Rebate:		21. APR:	
10. Trade 1 Allowance:		22. Term:	
11. Trade 1 Payoff:		23. MONTHLY PAYMENT:	\$ 30,646.87
Trade 1 Net Allow:		24. 1st Payment Date:	12/11/18
12. Trade 2 Allowance:		Finance Charge:	
13. Trade 2 Payoff:		Deferred Price:	
Trade 2 Net Allow:			
Total Down:			

Command Window

Command (?):

Enter a command, a field number, or press a function key. Enter ? for help.

F3-Sv/Ex

F5-RRecall

F6-Cust

F7-Veh

F8-Trd

F10-Misc

SF11->

3/4 ton 4x4 Double Cab

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