

ITEM 4.11

CITY MANAGER'S REPORT SEPTEMBER 9, 2024 CITY COUNCIL REGULAR MEETING

ITEM: **RATIFY PURCHASE OF NINE (9) VEHICLES FROM PHIL LONG FORD OF DENVER, LLC., FOR THE POLICE DEPARTMENT**

RECOMMENDATION: **Adopt a Resolution Ratifying the Purchase of Nine (9) Vehicles from Phil Long Ford of Denver, LLC., for the Police Department**

SUMMARY:

The Parks and Recreation Department is responsible for purchasing and maintaining City fleet vehicles and equipment for the purpose of operating facilities, construction of infrastructure, and public safety. Due to the growth of the City and necessary replacement of vehicles that have met their safe life span, new fleet vehicles are needed for staff to continue to efficiently perform Citywide services. Staff is requesting Council approval of the purchase of Nine (9) vehicles.

Pursuant to the Lathrop Municipal Code (LMC) section 2.36.050, staff attempted to secure Police Department vehicle quotes from both local and in-State dealerships; however, no local dealers had Police vehicles available on hand. Currently, wait times for Police vehicles are 9 to 18 months. Staff also communicated directly with the Ford Motor Company who confirmed that only one (1) dealership on the West Coast, Bud Clary Ford of Longview Washington, had the desired vehicles in stock. Although staff immediately contacted Bud Clary Ford, the vehicles were already under contract with other government agencies. After looking nationwide, staff were only able to find Police vehicles available for purchase from Phil Long Ford of Denver, LLC., in Denver, Colorado. After reviewing the price of these available Police vehicles from Phil Long Ford of Denver, the price aligned with the current market cost even with the additional cost for transportation. Phil Long Ford of Denver, LLC. provided a quote of \$482,259 for Nine (9) Police vehicles.

Vehicle Description	Vehicle Cost
Eight (8) 2024 Ford Explorer Police Interceptors	\$374,480
One (1) 2024 Ford F-150 Responder	\$52,590
Tax	\$37,369
Transport	\$17,820
Total	\$482,259

BACKGROUND:

Due to the growth of the City of Lathrop and the need to replace vehicles that have met their life span, nine (9) new vehicles were purchased for the Police Department.

**SEPTEMBER 9, 2024 CITY COUNCIL REGULAR MEETING
RATIFY PURCHASE OF NINE (9) VEHICLES FROM PHIL LONG FORD OF
DENVER, LLC., FOR THE POLICE DEPARTMENT**

The City of Lathrop Police Department currently utilizes Ford Explorer Police Interceptors (PIU) and Ford F-150 Responders as their fleet. On June 14, 2021, the City Council approved the purchase of 11 new police vehicles for the Lathrop Police Department. The PIU vehicle, which is designed based on the Ford Explorer platform, has been built specifically for law enforcement. Ford worked closely with representative of the Los Angeles County Sheriff's Department and Michigan State Police to design the vehicle to meet the demanding needs of law enforcement. The PIU has been widely selected as a standard vehicle by law enforcement agencies throughout the nation due to its design, safety rating and flexibility for various assignments and purpose. The PIU vehicle was selected as the standard patrol vehicle for the Lathrop Police Department to provide law enforcement services to the City.

The purchase of nine (9) new vehicles maintains City fleet necessary to operate at full capacity for the purpose of operating facilities and public safety. The purchase was approved in reference to Lathrop Municipal Code LMC Section 2.36.080, Purchasing System Emergency Procedures. The purchasing procedures may be eliminated for the following reasons as determined by the Department Head. "To efficiently and timely maintain essential public services". The purchase of nine (9) new vehicles from out of state was necessary due to short supply of the (PIU), a combination of high demand and global supply chain constraints, and the need to obtain the vehicles in a timely manner to maintain essential public services to the City.

RECOMMENDATION:

Staff recommends Council ratify the purchase of nine (9) vehicles for the Police Department.

FISCAL IMPACT:

The total cost for the nine (9) vehicles is \$482,259. Sufficient funds were available within the approved biennial budget for Fiscal Year 2023/24 that was carried forward for the purchase of (9) vehicles for the Police Department.

ATTACHMENTS:

- A. A Resolution of the City Council of the City of Lathrop Ratifying the Purchase of Nine (9) Vehicles from Phil Long Ford of Denver, LLC., for the Police Department
- B. Phil Long Ford of Denver, LLC., Quote for Eight (8) 2024 Ford Explorer Police Interceptors and One (1) Ford F-150 Responder

**CITY MANAGER'S REPORT
SEPTEMBER 9, 2024 CITY COUNCIL REGULAR MEETING
RATIFY PURCHASE OF NINE (9) VEHICLES FROM PHIL LONG FORD OF
DENVER, LLC., FOR THE POLICE DEPARTMENT**

APPROVALS:



Todd Sebastian
Director of Parks, Recreation, and Fleet

9/3/2024

Date



Cari James
Director of Finance

9/4/2024

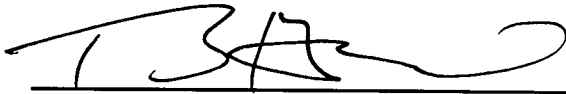
Date



Stephen Sealy
Chief of Police

9/4/2024

Date



Thomas Hedegard
Deputy City Manager

9/3/2024

Date



Michael King
Assistant City Manager

9/4/2024

Date



Salvador Navarrete
City Attorney

9.3.2024

Date



Stephen J. Salvatore
City Manager

9/4/2024

Date

RESOLUTION NO. 24-

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LATHROP RATIFYING THE PURCHASE OF NINE (9) VEHICLES FROM PHIL LONG FORD OF DENVER, LLC., FOR THE POLICE DEPARTMENT

WHEREAS, due to growth of the City of Lathrop and the need to replace vehicles that have met their usable life span, the Police Department was in need of nine (9) new vehicles; and

WHEREAS, staff requested quotes from a multitude of local and in-state dealerships, however, none had the desired vehicles available; and

WHEREAS, after looking nationwide, staff found Phil Long Ford of Denver, LLC., in Denver, Colorado, was able to provide a quote for the desired in- stock Police vehicles; and

WHEREAS, the quote price from Phil Long Ford of Denver, LLC., aligned with current market cost, despite an additional cost for transportation of the vehicles to Lathrop; and

WHEREAS, the City Manager approved the purchase of nine (9) vehicles in order to maintain the necessary fleet to operate at full capacity for the purpose of operating facilities and public safety

WHEREAS, staff is requests Council ratify the purchase of the following vehicles from Phil Long Ford of Denver, LLC.:

Vehicle Description	Vehicle Cost
Eight (8) 2024 Ford Explorer Police Interceptors and One (1) 2024 Ford F-150 Responder	\$482,259

WHEREAS, the total cost for nine (9) vehicles is \$482,259 and sufficient funds were available within the approved biennial budget for Fiscal Year 2023/24 that was then carried forward to the current Fiscal Year 2024/25 for the purchase of (9) vehicles for the Police Department.

NOW, THEREFORE, BE IT RESOLVED the City Council of the City of Lathrop does hereby ratify the purchase of nine (9) vehicles from Phil Long Ford of Denver, LLC., for a total cost of \$482,259.

The foregoing resolution was passed and adopted this 9th day of September 2024, by the following vote of the City Council, to wit:

AYES:

NOES:

ABSENT:

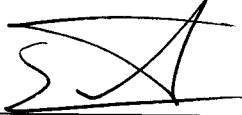
ABSTAIN:

Sonny Dhaliwal, Mayor

ATTEST:

APPROVED AS TO FORM:

Teresa Vargas, City Clerk



Salvador Navarrete, City Attorney

ATTACHMENT

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QUOTE NUMBER	062724-1
QUOTE DATE	August 14, 2024
Agency PO #.	
CES PO#	
TERMS	Due on Receipt
SALES REP	Herman Sanchez
SHIPPED VIA	Driver
F.O.B.	
PREPAID or COLLECT	

QUOTE TO: City of Lathrop
ATTN: Todd Sebastian

PRICE AGREEMENT: T.I.P.S. USA (The Interlocal Purchasing System) # 220304
2024 Ford Police Vehicles Exterior: Agate Black

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
8	Ford Utility Interceptor, Mid Size, four Door, AWD Police Pursuit Rated <i>(Incl. Dark Car Feature, Driver Side Spotlight, Backup Camera, Police Engine Idle, Reverse Sensing, BLIS, Global Unlock, Keyless Entry)</i>	48,310.00	\$386,480.00
8	Available Government Discount (For Police Explorer)	(1,500.00)	(\$12,000.00)
1	2024 F150 Police Responder 4x4 5.5' Box 145" WB XL (W1P)	54,890.00	\$54,890.00
1	Available Government Discount (For Responder)	(2,300.00)	(\$2,300.00)
9	Transport To: 390 Towne Centre Dr. Lathrop, CA 95330	1,980.00	\$17,820.00
	** Explorers will not come with hubcaps due to Manufacturer No longer making hubcaps**		

Additional Information:

444,890.00

Proposal valid for 30 Days

\$444,890.00

DIRECT ALL INQUIRIES TO:

Herman Sanchez
(505) 250-9388
email: hsanchez@phillong.com

Phil Long Ford of Denver

7887 W. Tufts Ave.
 Denver, CO 80123

Total
 AMOUNT

THANK YOU FOR YOUR BUSINESS!