

ITEM 4.10

CITY MANAGER'S REPORT MAY 13, 2024 CITY COUNCIL REGULAR MEETING

ITEM: **APPROVE THE PURCHASE OF EIGHT (8) VEHICLES FROM MCAULEY FORD OF PATTERSON AND FOUR (4) VEHICLES FROM AMERICAN CHEVROLET OF MODESTO, AND AUTHORIZE A SERVICE CONTRACT FOR NEXTGEN ALPHA UPFITTING TO PROVIDE THE PURCHASE AND INSTALLATION OF UPFITTING MATERIALS FOR POLICE VEHICLES**

RECOMMENDATION: **Adopt a Resolution Approving the Purchase of Eight (8) Vehicles from McAuley Ford of Patterson and Four (4) Vehicles from American Chevrolet of Modesto, and Authorizing the Purchase and Installation of Police Vehicle Equipment by NextGen Alpha Upfitting**

SUMMARY:

The Parks and Recreation Department is responsible for the purchasing and maintaining a variety of fleet vehicles and equipment for the purpose of operating facilities, construction of infrastructure, and public safety. Due to the growth of the City and replacement of vehicles that have met their life span, new fleet vehicles are needed for staff to continue efficiently performing Citywide services. Staff is requesting Council approval of the purchase of twelve (12) vehicles including their upfitting.

Pursuant to the Lathrop Municipal Code (LMC) section 2.36.050, staff reached out to 39 Ford dealerships to obtain quotes for eight (8) Police Department vehicles. McAuley Ford of Patterson provided the lowest quote of \$392,713 for eight (8) Police Department vehicles. The quote is for two (2) black Ford Explorer Interceptors, one (1) black Ford Explorer ST, three (3) white Ford Explorer Interceptors, one (1) Ford F-150 Responder and one (1) Ford F-150 SuperCrew XL. Staff reached out to a combination of 88 Ford, Chevrolet and Dodge dealerships to obtain quotes for both the Building Department and Utility Department vehicles. American Chevrolet of Modesto provided the lowest quote of \$219,571 for four (4) vehicles. The quote is for two (2) upfitted Chevrolet Colorado's, one (1) upfitted Chevrolet Silverado 2500 HD Pickup and one (1) Chevrolet Silverado 2500 HD Utility Body Pickup.

In addition, six (6) of the eight (8) new police vehicles will need to be equipped with police equipment and software. The City will enter into a Service Contract pursuant to LMC 2.36.140 with NextGen Alpha Upfitting to purchase and install police equipment.

MAY 13, 2024 CITY COUNCIL REGULAR MEETING

APPROVE THE PURCHASE OF EIGHT (8) VEHICLES FROM MCAULEY FORD OF PATTERSON AND FOUR (4) VEHICLES FROM AMERICAN CHEVROLET OF MODESTO, AND AUTHORIZE A SERVICE CONTRACT FOR NEXTGEN ALPHA UPFITTING TO PROVIDE THE PURCHASE AND INSTALLATION OF UPFITTING MATERIALS FOR POLICE VEHICLES

The three (3) Public Works Department vehicles and one (1) Building Department vehicle will be delivered outfitted pursuant to department specifications and will not need any additional upfitting.

	Vehicle Cost	Next Gen Alpha Upfitting	Total Cost
(2) 2025 Ford Explorer Police Interceptor (Black)	\$100,505	\$48,581	\$149,086
(1) 2025 Ford Explorer ST	\$45,980	\$16,827	\$62,807
(3) 2025 Ford Explorer Police Interceptor (White)	\$150,754	\$113,494 One Patrol Two K-9's	\$264,248
(1) 2024 Ford F-150 Police Responder	\$50,039	NA	\$50,039
(1) 2024 Ford F-150 SuperCrew XL	\$45,435	NA	\$45,435
(2) 2024 Chevrolet Colorado	\$85,039	NA	\$85,039
(1) 2024 Chevrolet Silverado 2500 HD Truck	\$60,728	NA	\$60,728
(1) 2024 Chevrolet Silverado 2500 HD Service Body	\$73,804	NA	\$73,804
Total	\$612,284	\$178,902	\$791,186

BACKGROUND:

Due to the growth of the City of Lathrop and the need to replace vehicles that have met their life span, eight (8) new vehicles are requested for the Police Department, three (3) new vehicles are requested for the Public Works Department, and one (1) new vehicle is requested for the Building Department, for a total of twelve (12) vehicles. Staff reached out to 39 Ford dealerships for the Police Department vehicles and a combination of 88 Ford, Chevrolet, and Dodge dealerships to obtain quotes. Both McAuley Ford of Patterson (\$392,713) and American Chevrolet of Modesto (\$219,571) were the lowest bidders.

MAY 13, 2024 CITY COUNCIL REGULAR MEETING**APPROVE THE PURCHASE OF EIGHT (8) VEHICLES FROM MCAULEY FORD OF PATTERSON AND FOUR (4) VEHICLES FROM AMERICAN CHEVROLET OF MODESTO, AND AUTHORIZE A SERVICE CONTRACT FOR NEXTGEN ALPHA UPFITTING TO PROVIDE THE PURCHASE AND INSTALLATION OF UPFITTING MATERIALS FOR POLICE VEHICLES**

The City of Lathrop Police Department currently utilizes Ford Explorer Police Interceptors and Ford F-150 Police Responders as their fleet. It is estimated that the Police Department Ford's will take a minimum of 6-7 months to receive. The Building Department and Utility Department vehicles are not brand specific, and Chevrolet's were the lowest bidders. Many of these vehicles are already available on the lot or are in the process of being shipped to the dealership, which can take up to 60 days.

In addition, six (6) of the new police vehicles will need to be equipped with police equipment. The City will enter into a Service Contract pursuant to LMC 2.36.140 with NextGen Alpha Upfitting (\$178,902) to purchase and install police equipment. The three (3) Public Works vehicles and one (1) Building Department vehicle will be delivered outfitted pursuant to Department specifications and will not need any additional upfitting.

RECOMMENDATION:

Staff recommends Council approve the purchase of two (2) black Ford Explorer Interceptors, one (1) black Ford Explorer ST, three (3) white Ford Explorer Interceptors, one (1) Ford F-150 Responder and one (1) Ford F-150 SuperCrew XL through McAuley Ford of Patterson for \$392,713, two (2) upfitted Chevrolet Colorado's, one (1) upfitted Chevrolet Silverado 2500 HD Pickup and one (1) Chevrolet Silverado 2500 HD Utility Body Pickup through American Chevrolet of Modesto for \$219,571, and authorize the purchase and installation of police vehicle equipment by NextGen Alpha Upfitting in an amount not to exceed \$178,902.

FISCAL IMPACT:

The total cost for the twelve (12) vehicles with upfitting is \$791,186. The breakdown for each department is \$571,615 from the Police Department, \$158,843 Public Works Department and \$60,728 from the Building Department. Sufficient funds are available within the approved biennial budget for Fiscal Year 2023/24.

ATTACHMENTS:

- A. Resolution Approving the Purchase of Two (2) 2025 Ford Explorer Police Interceptors (black), One (1) 2025 Ford Explorer ST (black), Three (3) 2025 Ford Explorer Police Interceptors (white), One (1) 2025 Ford F-150 Police Responder (white) and One (1) 2024 Ford F-150 SuperCrew XL from McAuley Ford of Patterson
- B. Resolution Approving the Purchase of Two (2) 2024 Chevrolet Colorado's, One (1) 2024 Chevrolet Silverado 2500 HD Pickup and One (1) 2024 Chevrolet Silverado 2500 HD Utility Body Pickup from American Chevrolet of Modesto

MAY 13, 2024 CITY COUNCIL REGULAR MEETING

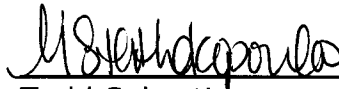
APPROVE THE PURCHASE OF EIGHT (8) VEHICLES FROM MCAULEY FORD OF PATTERSON AND FOUR (4) VEHICLES FROM AMERICAN CHEVROLET OF MODESTO, AND AUTHORIZE A SERVICE CONTRACT FOR NEXTGEN ALPHA UPFITTING TO PROVIDE THE PURCHASE AND INSTALLATION OF UPFITTING MATERIALS FOR POLICE VEHICLES

- C. Resolution Authorizing a Service Contract for the Purchase and Installation of Police Vehicle Equipment by NextGen Alpha Upfitting
- D. McAuley Ford of Patterson Quote - 2025 Ford Explorer Police Interceptor (black), 2025 Ford Explorer ST, 2025 Ford Explorer Police Interceptor (white), 2024 Ford F-150 Police Responder, and 2024 Ford F-150 SuperCrew XL for the Police Department
- E. American Chevrolet of Modesto Quote - 2024 Chevrolet Colorado, 2024 Chevrolet Silverado 2500 HD Pickup, 2024 Chevrolet Silverado 2500 HD Utility Body Pickup for the Public Works Department

MAY 13, 2024 CITY COUNCIL REGULAR MEETING

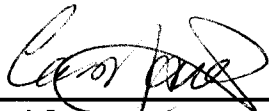
APPROVE THE PURCHASE OF EIGHT (8) VEHICLES FROM MCAULEY FORD OF PATTERSON AND FOUR (4) VEHICLES FROM AMERICAN CHEVROLET OF MODESTO, AND AUTHORIZE A SERVICE CONTRACT FOR NEXTGEN ALPHA UPFITTING TO PROVIDE THE PURCHASE AND INSTALLATION OF UPFITTING MATERIALS FOR POLICE VEHICLES

APPROVALS:

 For Todd Sebastian

Todd Sebastian
Director of Parks and Recreation

5/7/24
Date



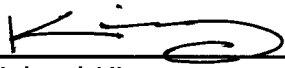
Cari James
Director of Finance

5/7/2024
Date



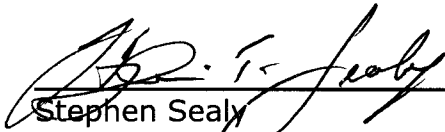
Thomas Hedegard
Deputy City Manager

5/7/2024
Date



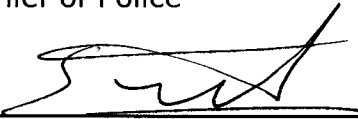
Michael King
Assistant City Manager

5.7.2024
Date



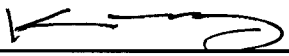
Stephen Sealy
Chief of Police

5/7/2024
Date



Salvador Navarrete
City Attorney

5.7.2024
Date

 FOR

Stephen J. Salvatore
City Manager

5.8.2024
Date

RESOLUTION NO. 24-

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LATHROP APPROVING THE PURCHASE OF TWO (2) 2025 FORD EXPLORER POLICE INTERCEPTORS (BLACK), ONE (1) 2025 FORD EXPLORER ST (BLACK), THREE (3) 2025 FORD EXPLORER POLICE INTERCEPTORS (WHITE), ONE (1) 2025 FORD F-150 POLICE RESPONDER (WHITE) AND ONE (1) 2024 FORD F-150 SUPERCREW XL FROM MCAULEY FORD OF PATTERSON FOR THE POLICE DEPARTMENT

WHEREAS, due to growth of the City of Lathrop and the need to replace vehicles that have met their life span; and

WHEREAS, staff requested multiple quotes from 39 Ford dealerships; and

WHEREAS, McAuley Ford of Patterson provided the lowest quote for the desired Ford vehicles; and

WHEREAS, staff is requesting Council approve the purchase of the following vehicles from McAuley Ford of Patterson:

Vehicle Description	Cost
(2) 2025 Ford Explorer Police Interceptor (Black)	\$100,505
(1) 2025 Ford Explorer ST	\$45,980
(3) 2025 Ford Explorer Police Interceptor (White)	\$150,754
(1) 2024 Ford F-150 Police Responder	\$50,039
(1) 2024 Ford F-150 SuperCrew XL	\$45,435
Total	\$392,713

NOW, THEREFORE, BE IT RESOLVED the City Council of the City of Lathrop does hereby approve the purchase of the listed eight (8) vehicles for \$392,713.

The foregoing resolution was passed and adopted this 13th day of May 2024, by the following vote of the City Council, to wit:

AYES:

NOES:

ABSENT:

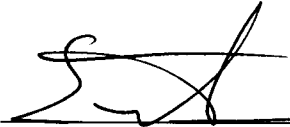
ABSTAIN:

Sonny Dhaliwal, Mayor

ATTEST:

APPROVED AS TO FORM:

Teresa Vargas, City Clerk



Salvador Navarrete, City Attorney

RESOLUTION NO. 24-

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LATHROP APPROVING THE PURCHASE OF TWO (2) 2024 CHEVROLET COLORADO'S, ONE (1) 2024 CHEVROLET SILVERADO 2500 HD PICKUP AND ONE (1) 2024 CHEVROLET SILVERADO 2500 HD UTILITY BODY PICKUP FROM AMERICAN CHEVROLET OF MODESTO FOR THE PUBLIC WORKS DEPARTMENT

WHEREAS, due to growth of the City of Lathrop and the need to replace vehicles that have met their life span; and

WHEREAS, staff requested multiple quotes from 88 dealerships; and

WHEREAS, American Chevrolet of Modesto provided the lowest quote for the four desired vehicles; and

WHEREAS, staff is requesting Council approve the purchase of the following vehicles from American Chevrolet of Modesto:

Vehicle Description	Cost
(2) 2024 Chevrolet Colorado	\$84,354
(1) 2024 Chevrolet Silverado 2500 HD Truck	\$60,728
(1) 2024 Chevrolet Silverado 2500 HD Service Body	\$73,804
Total	\$219,571

NOW, THEREFORE, BE IT RESOLVED the City Council of the City of Lathrop does hereby approve the purchase of the listed four (4) vehicles for \$219,571.

The foregoing resolution was passed and adopted this 13th day of May 2024, by the following vote of the City Council, to wit:

AYES:

NOES:

ABSENT:


ABSTAIN:

Sonny Dhaliwal, Mayor

ATTEST:

APPROVED AS TO FORM:

Teresa Vargas, City Clerk



Salvador Navarrete, City Attorney

RESOLUTION NO. 24-

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LATHROP
AUTHORIZING A SERVICE CONTRACT FOR THE PURCHASE AND
INSTALLATION OF POLICE VEHICLE EQUIPMENT BY NEXTGEN ALPHA
UPFITTING**

WHEREAS, six (6) new police vehicles will need to be outfitted with police equipment to approved specifications of the City of Lathrop Police Department fleet; and

WHEREAS, the City will enter into a Service Contract pursuant to LMC 2.36.050 with NextGen Alpha Upfitting for the purchase and installation of police equipment; and

WHEREAS, the proposed additional purchase and installation with NextGen Alpha Upfitting for the vehicles is for an amount not to exceed \$178,902; and

WHEREAS, staff is requesting Council authorize the purchase and installation of the upfitting material for the police vehicles as identified.

NOW, THEREFORE, BE IT RESOLVED the City Council of the City of Lathrop does hereby approve the purchase and installation of Police vehicle equipment by NextGen Alpha Upfitting, at a total cost not to exceed \$178,902.

The foregoing resolution was passed and adopted this 13th day of May 2024, by the following vote of the City Council, to wit:

AYES:

NOES:

ABSENT:

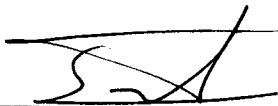
ABSTAIN:

Sonny Dhaliwal, Mayor

ATTEST:

APPROVED AS TO FORM:

Teresa Vargas, City Clerk



Salvador Navarrete, City Attorney



ATTACHMENT D

Date: 5/3/2024
 Salesperson: Jesse Gallegos
 Manager: Jesse Gallegos
 Customer ID #: 43947933553

FOR INTERNAL USE ONLY

BUSINESS NAME CITY OF LATHROP Home Phone : _____
CONTACT LILY
 Address : 2112 E LOUISE AVE LATHROP, CA 95330SAN JOAQUIN Work Phone : _____
 E-Mail : LLIU@CI.LATHROP.CA.US Cell Phone : (209) 993-9386

VEHICLE
 Stock # : _____ New / Used : **New** VIN : _____ Mileage: _____
 Vehicle : _____ Color : _____
 Type : _____

Market Value Selling Price	92,985.18
Doc Fee	170.00
Tax	7,219.53
Non Tax Fees	129.50
Cash Deposit	.00
Balance	100,504.21

This quote is for 2 units



Date: 4/8/2024
Salesperson: Jesse Gallegos
Manager: Jesse Gallegos
Customer ID #: 43947933553

FOR INTERNAL USE ONLY

BUSINESS NAME CITY OF LATHROP Home Phone : _____
CONTACT LILY
2112 E LOUISE AVE
Address : LATHROP, CA 95330 Work Phone : _____
SAN JOAQUIN
E-Mail : LLIU@CI.LATHROP.CA.US Cell Phone : (209) 993-9386

VEHICLE
Stock # : _____ New / Used : **New** VIN : _____ Mileage: _____
Vehicle : _____ Color : _____
Type : _____

Market Value Selling Price	42,022.17
Doc Fee	85.00
Tax	3,263.31
Non Tax Fees	64.75
Cash Deposit	.00
Balance	45,435.23



Preview Order 0404 - W1L - 4x4 XL SuperCrew : Order Summary Time of Preview: 04/08/2024 15:58:54 Receipt: 4/8/2024

Dealership Name : McAuley Ford

Sales Code : F72514

Dealer Rep.	OSCAR SALAS	Type	Fleet	Vehicle Line	F-150	Order Code	0404
Customer Name	CITY OF LATHR	Priority Code	F2	Model Year	2024	Price Level	440

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F150 4X4 SUPERCREW XL - 145	\$47395	6650# GVWR PACKAGE	\$0
145 INCH WHEELBASE	\$0	CA NEW MTR VEHICLE BOARD FEES	\$0
TOTAL BASE VEHICLE	\$47395	JOB #2 ORDER	\$0
OXFORD WHITE	\$0	FORD FLEET SPECIAL ADJUSTMENT	\$0
CLOTH 40/20/40 FRONT SEAT	\$0	FRONT LICENSE PLATE BRACKET	\$0
MEDIUM DARK SLATE	\$0	50 STATE EMISSIONS	\$0
EQUIPMENT GROUP 101A	\$0	EXTENDED RANGE 36GAL FUEL TANK	\$0
.XL SERIES	\$0	SPECIAL DEALER ACCOUNT ADJUSTM	\$0
.17" SILVER STEEL WHEELS	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
2.7L V6 ECOBOOST	\$0	FUEL CHARGE	\$0
ELEC TEN-SPEED AUTO TRANS	\$0	NET INVOICE FLEET OPTION (B4A)	\$0
.265/70R 17 BSW ALL-TERRAIN	\$0	PRICED DORA	\$0
3.55 RATIO REGULAR AXLE	\$0	ADVERTISING ASSESSMENT	\$0
		DESTINATION & DELIVERY	\$1995
			MSRP
TOTAL BASE AND OPTIONS			\$49390
DISCOUNTS			NA
TOTAL			\$49390

This order has not been submitted to the order bank.

This is not an invoice.



Date: 5/2/2024
 Salesperson: Jesse Gallegos
 Manager: Jesse Gallegos
 Customer ID #: 43947933553

FOR INTERNAL USE ONLY

BUSINESS NAME CITY OF LATHROP Home Phone : _____
CONTACT LILY
 Address : 2112 E LOUISE AVE LATHROP, CA 95330SAN JOAQUIN Work Phone : _____
 E-Mail : LLIU@CI.LATHROP.CA.US Cell Phone : (209) 993-9386

VEHICLE
 Stock # : _____ New / Used : **New** VIN : _____ Mileage: **10**
 Vehicle : **2025 FORD EXPLORER AWD** Color : **BLACK**
 Type : **POLICE INTERCEPTOR UTILITY**

Market Value Selling Price	92,985.18
Doc Fee	170.00
Tax	7,219.53
Non Tax Fees	129.50
Cash Deposit	.00
Balance	100,504.21

COMMENTS, EXCEPTIONS AND OR SPECIAL INSTRUCTIONS; AVAILABILITY SUBJECT TO CHANGE WITH OUT NOTICE. INCLUDES BALLISTIC DOOR PANELS LEVEL III FOR DRIVER/PASSENGER SIDE AND SPOT LAMPS WITH LED BULBS FOR DRIVER/PASSENGER SIDE.



Preview Order 0423 - K7K - ST Line RWD : Order Summary Time of Preview: 04/23/2024 18:35:24 Receipt: 4/23/2024

Dealership Name : McAuley Ford

Sales Code : F72514

Dealer Rep.	OSCAR SALAS	Type	Fleet	Vehicle Line	Explorer	Order Code	0423
Customer Name	CITY OF LATHR	Priority Code	G2	Model Year	2025	Price Level	520

DESCRIPTION	MSRP	DESCRIPTION	MSRP
K7K0 EXPLORER ST-LINE RWD	\$44385	FORD FLEET SPECIAL ADJUSTMENT	\$0
.119 INCH WHEELBASE	\$0	BLUECRUISE EQUIP: 90DAY TRIAL	\$0
TOTAL BASE VEHICLE	\$44385	50 STATE EMISSIONS	\$0
AGATE BLACK METALLIC	\$0	PRICE CONCESSION INDICATOR	\$0
LEATHER W/ PERFORATED INSERTS	\$0	REMARKS TRAILER	\$0
ONYX INTERIOR	\$0	SPECIAL DEALER ACCOUNT ADJUSTM	\$0
EQUIPMENT GROUP 300A	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
.20" MACH ALUM WHLS W/PNTD PKT	\$0	FUEL CHARGE	\$0
.2.3L ECOBOOST I-4 ENGINE	\$0	NET INVOICE FLEET OPTION (B4A)	\$0
.10-SPEED AUTO TRANSMISSION	\$0	PRICED DORA	\$0
.P255/55R20 A/S BSW TIRES	\$0	ADVERTISING ASSESSMENT	\$0
CA NEW MTR VEHICLE BOARD FEES	\$0	DESTINATION & DELIVERY	\$1595
			MSRP
TOTAL BASE AND OPTIONS			\$45980
DISCOUNTS			NA
TOTAL			\$45980

ORDERING FIN: QC591 END USER FIN: QC591 PO NUMBER: undefined

INCENTIVES:

Acc. Code ID: 10 Contract/Ref #: 02-101S Concession Amount: \$-100.00 BID DATE: 12/05/23 STATE: CA

This order has not been submitted to the order bank.

This is not an invoice.



Date: 4/7/2024
 Salesperson: Jesse Gallegos
 Manager: Jesse Gallegos
 Customer ID #: 43947933553

FOR INTERNAL USE ONLY

BUSINESS NAME CITY OF LATHROP Home Phone : _____
CONTACT LILY
 Address : 2112 E LOUISE AVE LATHROP, CA 95330SAN JOAQUIN Work Phone : _____
 E-Mail : LLIU@CI.LATHROP.CA.US Cell Phone : (209) 993-9386

VEHICLE
 Stock # : _____ New / Used : **New** VIN : _____ Mileage: **10**
 Vehicle : **2025 FORD EXPLORER AWD** Color : **WHITE**
 Type : **POLICE INTERCEPTOR UTILITY**

Market Value Selling Price	139,477.77
Doc Fee	255.00
Tax	10,829.29
Non Tax Fees	191.25
Cash Deposit	.00
Balance	150,753.31

COMMENTS, EXCEPTIONS AND OR SPECIAL INSTRUCTIONS; AVAILABILITY SUBJECT TO CHANGE WITH OUT NOTICE. INCLUDES BALLISTIC DOOR PANELS LEVEL III FOR DRIVER/PASSENGER SIDE AND SPOT LAMPS WITH LED BULBS FOR DRIVER /PASSENGER SIDE.



Date: 5/3/2024
 Salesperson: Jesse Gallegos
 Manager: Jesse Gallegos
 Customer ID #: 43947933553

FOR INTERNAL USE ONLY

BUSINESS NAME CITY OF LATHROP Home Phone : _____
CONTACT LILY
 Address : 2112 E LOUISE AVE LATHROP, CA 95330SAN JOAQUIN Work Phone : _____
 E-Mail : LLIU@CI.LATHROP.CA.US Cell Phone : (209) 993-9386

VEHICLE
 Stock # : _____ New / Used : **New** VIN : _____ Mileage: _____
 Vehicle : _____ Color : _____
 Type : _____

Market Value Selling Price	139,477.77
Doc Fee	255.00
Tax	10,829.29
Non Tax Fees	191.25
Cash Deposit	.00
Balance	150,753.31

This quote is for 3 units



Preview Order 0404 - K8A - Police Inter Utility AWD : Order Summary Time of Preview: 04/04/2024 14:33:30 Receipt: NA

Dealership Name : McAuley Ford

Sales Code : F72514

Dealer Rep.	Jesus Gallegos	Type	Fleet	Vehicle Line	Explorer	Order Code	0404
Customer Name	CITY OF LATHR	Priority Code	F1	Model Year	2025	Price Level	515

DESCRIPTION

K8A0 POLICE INTER UTILITY AWD
 .119 INCH WHEELBASE
 TOTAL BASE VEHICLE
 OXFORD WHITE
 CLOTH BUCKETS/VINYL REAR SEATS
 ONYX INTERIOR
 EQUIPMENT GROUP 500A
 .FM STEREO
 3.3L TI-VCT V6 ENGINE
 10-SPEED AUTO TRANSMISSION
 CA NEW MTR VEHICLE BOARD FEES

DESCRIPTION

FORD FLEET SPECIAL ADJUSTMENT
 50 STATE EMISSIONS
 DRIVER AND PASS LED SPOT LAMP
 LH/RH BALLISTIC DOOR PNL III
 SPECIAL DEALER ACCOUNT ADJUSTM
 SPECIAL FLEET ACCOUNT CREDIT
 FUEL CHARGE
 NET INVOICE FLEET OPTION (B4A)
 PRICED DORA
 ADVERTISING ASSESSMENT
 DESTINATION & DELIVERY

TOTAL BASE AND OPTIONS

DISCOUNTS

TOTAL

This order has not been submitted to the order bank.

This is not an invoice.



Date: 4/7/2024
 Salesperson: Jesse Gallegos
 Manager: Jesse Gallegos
 Customer ID #: 43947933553

FOR INTERNAL USE ONLY

BUSINESS NAME CITY OF LATHROP Home Phone : _____
CONTACT LILY
 Address : 2112 E LOUISE AVE LATHROP, CA 95330SAN JOAQUIN Work Phone : _____
 E-Mail : LLIU@CI.LATHROP.CA.US Cell Phone : (209) 993-9386

VEHICLE
 Stock # : _____ New / Used : **New** VIN : _____ Mileage: **10**
 Vehicle : **2024 FORD F150 4X4** Color : **WHITE**
 Type : **SUPERCREW 4-DOOR POLICE RESPONDER XL**

Market Value Selling Price	46,294.53
Doc Fee	85.00
Tax	3,594.41
Non Tax Fees	64.75
Cash Deposit	.00
Balance	50,038.69

**COMMENTS, EXCEPTIONS AND OR SPECIAL INSTRUCTIONS; AVAILABILITY SUBJECT TO CHANGE WITH OUT NOTICE.
 BALLISTIC DOOR PANELS NOT AVAILABLE FROM FACTORY. SPOT LAMP ONLY AVAILABLE ON DRIVER SIDE .**



Preview Order 0404 - W1P - 4x4 Police SuperCrew : Order Summary Time of Preview: 04/04/2024
 14:18:07 Receipt: 4/4/2024

Dealership Name : McAuley Ford

Sales Code : F72514

Dealer Rep.	Jesus Gallegos	Type	Fleet	Vehicle Line	F-150	Order Code	0404
Customer Name	CITY OF LATHR	Priority Code	F1	Model Year	2024	Price Level	420

DESCRIPTION

F150 4X4 SUPERCREW POLICE- 145
 145 INCH WHEELBASE
 TOTAL BASE VEHICLE
 OXFORD WHITE
 POLICE 40/BLANK/40
 BLACK
 EQUIPMENT GROUP 150A
 .XL SERIES
 3.5L V6 ECOBOOST
 ELEC TEN-SPEED AUTO TRANS
 .LT265/70R18C BSW ALL-TERRAIN
 .3.31 ELECTRONIC LOCK RR AXLE
 7075# GVWR PACKAGE

TOTAL BASE AND OPTIONS

DISCOUNTS

TOTAL

DESCRIPTION

CA NEW MTR VEHICLE BOARD FEES
 JOB #2 ORDER
 FORD FLEET SPECIAL ADJUSTMENT
 FRONT LICENSE PLATE BRACKET
 50 STATE EMISSIONS
 SPOT LAMP DRIVER ONLY (UNITY)
 SPECIAL DEALER ACCOUNT ADJUSTM
 SPECIAL FLEET ACCOUNT CREDIT
 FUEL CHARGE
 NET INVOICE FLEET OPTION (B4A)
 PRICED DORA
 ADVERTISING ASSESSMENT
 DESTINATION & DELIVERY

This order has not been submitted to the order bank.

This is not an invoice.

ATTACHMENT E



Date/Time: Apr 24, 2024 10:28 AM
Buyer: City Of Lathrop City Of Lathrop
Phone: C: (209) 319-3039
Phone: H: (209) 941-7372
Address: 390 Towne Centre Dr
 Lathrop, CA 95330

Salesperson: Zach Riedinger
Salesperson: Jonathon Quevedo

2024 Chevrolet Colorado, Body Type: Crew Cab Pickup T24912

Color: Summit White VIN:1GCPSBEK2R1147944

Purchase	0 Months
\$ Down	Est. \$/Monthly
\$0	\$42,177

MSRP/Retail	\$32,795.00
Selling Price	\$32,795.00
Government Fee	\$41.75
Proc/Doc Fee	\$85.00
up fit / lights	\$5,865.00
Total Taxes	\$3,390.19
Amount Financed	\$42,176.94

X

Customer Signature

X

Manager Signature

Date

Date

Please submit this worksheet to Management for its review. I understand that (i) this worksheet is neither an offer nor a contract and is not binding on the customer or the dealership, (ii) no offer to purchase any vehicle is binding until accepted in writing by an authorized American Chevrolet Sales manager on a California State Motor Vehicle Purchase Contract form and (iii) Sales Consultant can not obligate or bind the customer or the dealership.



Vehicle Locator

Dealer Information
AMERICAN CHEVROLET
 4742 MCHENRY AVE
 MODESTO, CA 95356
 Phone: 209-575-1606
 Fax: 209-491-7825

Model Year: 2024 Make: Chevrolet Model: Colorado 14C43-Work Truck Crew Cab PEG: 2WT-Work Truck Option Package 2WD Primary Color: GAZ-Summit White Trim: H1T-Jet Black, Cloth Engine: L3B-Engine: 2.7L TurboMax Transmission: MFC-Transmission, 8-Speed Automatic	Event Code: 5000-Delivered to Dealer Order #: DHKP73 MSRP: \$32,795.00 Order Type: TRE-Retail Stock Stock #: T24912 Inventory Status: Available
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Additional Vehicle Information

GM Marketing Information

Vehicle Options

Chargeable Options	MSRP
L3B-Engine: 2.7L TurboMax	\$1,050.00
PCY-WT Convenience Package	\$415.00
ZAO-Tire, Spare 255/65R17 All-Season, Blackwall	\$235.00

No Cost Options
GU6-Rear Axle, 3.42 Ratio
MFC-Transmission, 8-Speed Automatic
YF5-California Emissions

Other Options	
2WT-Work Truck Option Package 2WD	719-Seat Belt Color, Black
A28-Rear Sliding Window	A2V-Seat Adjuster
A50-Seats, Front Bucket	A91-Remote Locking Tailgate
ATG-Remote Keyless Entry	B30-Floor Covering, Carpet
BW5-Black Exterior Molding, Beltline	C49-Electric Rear Window Defogger
C67-Single-Zone Manual Air Conditioning	D31-Interior Rearview Tilt Mirror
D72-Exterior Door Handles, Black	DP5-Mirror Caps, Molded with Color
DWV-Mirrors, power-adjustable	GAZ-Summit White
H1T-Jet Black, Cloth	K34-Cruise Control
KW7-Alternator, 170 amps	NCH-Door Locks, Rear Child Security
PED-Chevy Safety Assist	PPW-Wireless Phone Projection
PRF-3 Years of OnStar Remote Access	PZ8-Hitch View
QHR-Tires, 255/65R17 All-Season, Blackwall	RD6-Wheels, 17" X 8.0", Ultra Silver Metallic Steel
RM7-Spare Wheel, 17 x 8.0 Steel	RWL-Rear Wheel Drive
U2K-SiriusXM Satellite Radio	UE1-OnStar and Chevrolet Connected Services Capable
UEU-Forward Collision Alert	UHY-Automatic Emergency Braking
UQ3-Audio System Feature, 6-Speaker System	URL-11.3" Diagonal Advanced Color LCD Display with Google
UVB-HD Rear Vision Camera	VK3-Front License Plate Kit
VV4-Communication Equip Mobile Internet Connectivity	



Date/Time: May 2, 2024 03:31 PM

Buyer: City Of Lathrop City Of Lathrop

Phone: C: (209) 319-3039

Phone: H: (209) 941-7372

Address: 390 Towne Centre Dr
Lathrop, CA 95330

Salesperson: Zach Riedinger

Salesperson:

Jonathon Quevedo

2024 Chevrolet Colorado, Body Type: Crew Cab Pickup T24954

Color: Summit White VIN:1GCPSBEK2R1161987

Purchase	0 Months
\$ Down	Est. \$/Monthly
\$0	\$42,862

MSRP/Retail	\$33,425.00
Selling Price	\$33,425.00
Government Fee	\$41.75
Proc/Doc Fee	\$85.00
up fit / lights	\$5,865.00
Total Taxes	\$3,445.32
Amount Financed	\$42,862.07

X

Customer Signature

X

Manager Signature

Date

Date

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Date/Time: Apr 24, 2024 11:00 AM

Buyer: City Of Lathrop City Of Lathrop

Phone: C: (209) 319-3039

Phone: H: (209) 941-7372

Address: 390 Towne Centre Dr
Lathrop, CA 95330

Salesperson: Zach Riedinger

Salesperson:

Jonathon Quevedo

2024 Chevrolet Silverado 2500HD, Body Type: Truck TRANSIT

Color: Summit White

Purchase	0 Months
\$ Down	Est. \$/Monthly
\$0	\$60,728

MSRP/Retail	\$53,640.00
Selling Price	\$50,140.00
Total Savings + Rebate	\$3,500.00
Government Fee	\$41.75
Proc/Doc Fee	\$85.00
up fit / lights	\$5,578.00
Total Taxes	\$4,882.77
Amount Financed	\$60,727.52

X

Customer Signature

X

Manager Signature

Date

Date

Please submit this worksheet to Management for its review. I understand that (i) this worksheet is neither an offer nor a contract and is not binding on the customer or the dealership, (ii) no offer to purchase any vehicle is binding until accepted in writing by an authorized American Chevrolet Sales manager on a California State Motor Vehicle Purchase Contract form and (iii) Sales Consultant can not obligate or bind the customer or the dealership.



Order Workbench

Order Details - Order #DGTDJM

Displayed: 4/24/24 at 01:57:34 PM EDT
Printed By: QUEVEDO, JONATHON

BAC Information

Contact Name: DAN
Contact Phone: MERAS
Stock No.

Model/Order Information

Model Year: 2024
Division: CHEVROLET
Distribution Entity: FLT
Order Type: FNR - Fleet Commercial
Allocation Group: CHDDBL
Model: CK20953 - 2500HD Silverado: LWB, 4WD, Double Cab Pickup
TPW: 5/13/24
Request ID: DGTDJJ
MSRP W/DFC: W/A
VIN: Request ID

Vehicle Specifications

PEG: 1WT - Work Truck Preferred Equipment Group
Color: GAZ - Summit White
Trim: HOU - 1WT/ILT/ISP/2LT/IFL/ILS- Cloth, Jet Black, Interior Trim
Engine: L8T - Engine: 6.6L, V-8, SIDI
Transmission: MKM - 10-Speed Automatic
Emissions: YF5 - California Emissions

Ordered Options

1WT: Work Truck Preferred Equipment Group
AZX: Power Seat Adjuster (Driver's Side)
AKO: Glass, Deep Tinted
AQQ: Keyless Remote Entry
AZ3: Seats: Front 40/20/40 Split-Bench, Full Feature
BG9: Floor Covering: Rubberized Vinyl, Black
C49: Defogger, Rear Window, Electric
C7A: GVW Rating 10,000 Lbs
CGN: Chevytec Spray-on Liner
DBG: Mirrors, O/S: Man. Ext & Folding, Heat, Turn Indicator
L8T: Engine: 6.6L, V-8, SIDI
MKM: 10-Speed Automatic
NOF: Transfer Case: w/ Rotary Dial Control, Electronic Shift
PCV: 1WT Convenience 1 Package
PRF: 3 Years of Onstar Remote Access
PYN: Wheels: 17" Steel, Painted
OK1: Standard Tailgate
OT5: Tailgate Function--EZ Lift, Power Lock & Release
QXT: Tires: LT265/70 R17 All Terrain, Blackwall
SAF: Spare Tire Lock

E63 Durabed
G80 Auto Locking Differential, Rear
GAZ Summit White
GT4 Rear Axle: 3.73 Ratio
H0U IWT/ILT/ISP/2LT/IFL/ILS-Cloth, Jet Black, Interior Trim
I0R Chevrolet Infotainment, 7" Color Screen
JL1 Integrated Trailer Brake Controller
K34 Cruise Control
K47 Heavy Duty Air Filter
KC4 Cooler, Engine Oil
KI4 120 Volt Electrical Receptacle, In Cab
KNP Transmission Cooling System
KW7 Alternator, 170 AMP

Customer Information

Fleet Information

Primary FAN 445058

End-User FAN

PO #

Event History

Event Code	Event Description	Effective Date	Timestamp	End Date	System	User ID
3100	Available to Sequence	04/24/2024	12:44:13.227 PM		ORDERMGT	OM0PV005
3000	Accepted by Production Control	02/06/2024	07:06:58.311 PM	04/24/2024	ORDERMGT	OM0PV005
2500	Preferred	02/06/2024	06:26:35.150 PM	02/06/2024	ORDERMGT	OM0P0405
2000	Accepted by GM	02/06/2024	06:13:25.058 PM	02/06/2024	ORDERMGT	392628791
1300	Order Request Approved	02/06/2024	06:13:25.058 PM	02/06/2024	ORDERMGT	392628791
1030	Order Request Re-edited; Passed	02/05/2024	10:05:14.231 PM	02/05/2024	ORDERMGT	OM0P0408
1030	Order Request Re-edited; Passed	02/01/2024	09:34:11.046 PM	02/01/2024	ORDERMGT	OM0P0408
1030	Order Request Re-edited; Passed	01/30/2024	09:36:19.873 PM	01/30/2024	ORDERMGT	OM0P0408
1030	Order Request Re-edited; Passed	01/29/2024	10:01:19.220 PM	01/29/2024	ORDERMGT	OM0P0408
1030	Order Request Re-edited; Passed	01/25/2024	09:34:44.713 PM	01/25/2024	ORDERMGT	OM0P0408
1000	Order Request Accepted by GM	01/24/2024	07:28:59.546 PM	02/06/2024	NAOWB	ZRiedinger12

Event Code	Event Description	Effective Date	Timestamp	End Date	System	User ID
1001	Order Request Added	01/24/2024	01/24/2024 07:28:59.546 PM		NAOWB	ZRiedinger12

Change History

Effective Date	Timestamp	Data Element	Before Value	After Value	User ID
02/22/2024	02/22/2024 12:36:22 PM	Target production date	2024-07-08	2024-05-13	OM0PV005
02/14/2024	02/14/2024 06:57:49 PM	Target production date	2024-06-03	2024-07-08	OM0PV005
02/07/2024	02/07/2024 12:09:48 PM	Target production date		2024-06-03	OM0PV005
02/01/2024	02/01/2024 09:34:11 PM	Options	B9H	BZ0	OM0P0408



Date/Time: Apr 24, 2024 11:15 AM

Buyer: City Of Lathrop City Of Lathrop

Phone: C: (209) 319-3039

Phone: H: (209) 941-7372

Address: 390 Towne Centre Dr
Lathrop, CA 95330

Salesperson: Zach Riedinger

Salesperson:
Jonathon Quevedo

2024 Chevrolet Silverado 2500HD, Body Type: Extended Cab Pickup T24619

Color: Summit White VIN:1GB5YLE76RF289406

Purchase	0 Months
\$ Down	Est. \$/Monthly
\$0	\$73,804

MSRP/Retail	\$52,253.00
Selling Price	\$47,753.00
Total Savings + Rebate	\$4,500.00
Government Fee	\$41.75
Proc/Doc Fee	\$85.00
up fit / lights	\$5,082.00
8ft Service Body	\$14,907.00
Total Taxes	\$5,934.87
Amount Financed	\$73,803.62

X

Customer Signature

X

Manager Signature

Date

Date

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Vehicle Locator

Dealer Information
AMERICAN CHEVROLET
 4742 MCHENRY AVE
 MODESTO, CA 95356
 Phone: 209-575-1606
 Fax: 209-491-7825

Model Year: 2024 Make: Chevrolet Model: 2500HD Silverado CK20953-LWB, 4WD, Double Cab Pickup PEG: 1WT-Work Truck Preferred Equipment Group Primary Color: GAZ-Summit White Trim: H1T-1WT/1FL-Cloth, Jet Black, Interior Trim Engine: L8T-Engine: 6.6L, V-8, SIDI Transmission: MKM-10-Speed Automatic	Event Code: 5000-Delivered to Dealer Order #: CRDKTZ MSRP: \$52,253.00 Order Type: TSC-SVC Commercial Stock #: T24619 Inventory Status: Available
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Additional Vehicle Information

GM Marketing Information

Vehicle Options

No Cost Options	
Other Options	
1WT-Work Truck Preferred Equipment Group 9J4-Bumper: Rear Delete AKO-Glass, Deep Tinted AZ3-Seats: Front 40/20/40 Split-Bench, Full Feature BG9-Floor Covering: Rubberized Vinyl, Black C7G-GVW Rating 10,500 Lbs G80-Auto Locking Differential, Rear GT4-Rear Axle: 3.73 Ratio IOR-Chevrolet Infotainment, 7" Color Screen K34-Cruise Control KC4-Cooler, Engine Oil KNP-Transmission Cooling System L8T-Engine: 6.6L, V-8, SIDI NQF-Transfer Case: w/ Rotary Dial Control, Electronic Shift PCV-1WT Convenience 1 Package PYN-Wheels: 17" Steel, Painted SFW-Back-Up Alarm Calibration (SEO) UBI-2-USBs, Second Row Charge/Data Ports UE4-Following Distance Indicator UHY-Automatic Emergency Braking V46-Bumper, Front, Chrome VK3-Front License Plate Mounting Provisions YK6-SEO Processing Option ZXT-Tire, Spare: LT265/70 R17 Blackwall	5N5-Rear Camera Kit for ZW9 Box Delete or Chassis Cab (SEO) 9L7-Upfitter / Accessory Electrical Switches AQQ-Keyless Remote Entry B3P-Special Vehicle Sales C49-Defogger, Rear Window, Electric DBG-Mirrors, O/S: Man. Ext & Folding, Heat, Turn Indicator GAZ-Summit White H1T-1WT/1FL-Cloth, Jet Black, Interior Trim JL1-Integrated Trailer Brake Controller K47-Heavy Duty Air Filter K14-120 Volt Electrical Receptacle, In Cab KW7-Alternator, 170 AMP MKM-10-Speed Automatic NZZ-Skid Plate PRF-3 Years of Onstar Remote Access QXT-Tires: LT265/70 R17 All Terrain, Blackwall TQ5-Headlamps, Intellibeam UE1-OnStar Communication System UEU-Sensor, Forward Collision Alert UKJ-Sensor, Front Pedestrian Braking V76-Recovery Hooks YF5-California Emissions ZW9-Delete: Pick-Up Box

"~" indicates vehicle belongs to Trading Partner's inventory